

Saudi Aramco

FY 2024 Results

March 4, 2025



Cautionary notes

This presentation may contain certain forward-looking statements with respect to The Saudi Arabian Oil Company's ("Aramco" or the "Company" or "we") financial position, results of operations and business and certain of its plans, intentions, expectations, assumptions, goals and beliefs regarding such items. These statements include all matters that are not historical fact and generally, but not always, may be identified by the use of words such as "believes", "expects", "are expected to", "anticipates", "intends", "estimates", "should", "will", "shall", "may", "is likely to", "plans", "outlook" or similar expressions, including variations and the negatives thereof or comparable terminology.

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In addition, this presentation includes certain "non-IFRS financial measures." These measures are not recognized measures under IFRS and do not have standard meanings prescribed by IFRS. Rather, these measures are provided as additional information to complement IFRS measures by providing further understanding of the Company's results of operations from management's perspective.

Accordingly, they should not be considered in isolation or as a substitute for analysis of the Company's financial information reported under IFRS.

For a reconciliation to the nearest comparable IFRS measures, see: https://www.aramco.com/en/investors/reports-and-presentations
Our non-IFRS financial measures may not be comparable to similarly titled measures presented by other companies.



Delivering strong performance and creating value

Strong 2024 performance underpinned by execution excellence

- > World-leading net income of \$106bn and free cash flow of \$85bn
- > Projects on track with improved capital efficiencies
- > Superior returns: 20.2% ROACE¹ versus 10.8% peer² average
- > Strong balance sheet with the lowest gearing of 4.5% amongst peers²

Unique opportunities with significant upside

- > 3mmbpd readily available crude capacity with low-cost and low carbon intensity
- > Around 2mmboed of incremental gas and associated liquids capacity at stable attractive returns by 2030
- > Extending technology leadership into AI and new value-accretive opportunities

Continued value creation drives shareholder distributions

- > Q4 2024 base dividend of \$21.1bn up 4.2%, increased for the 3rd consecutive year
- > Performance-linked dividend of \$0.2bn declared and payable in Q1 2025

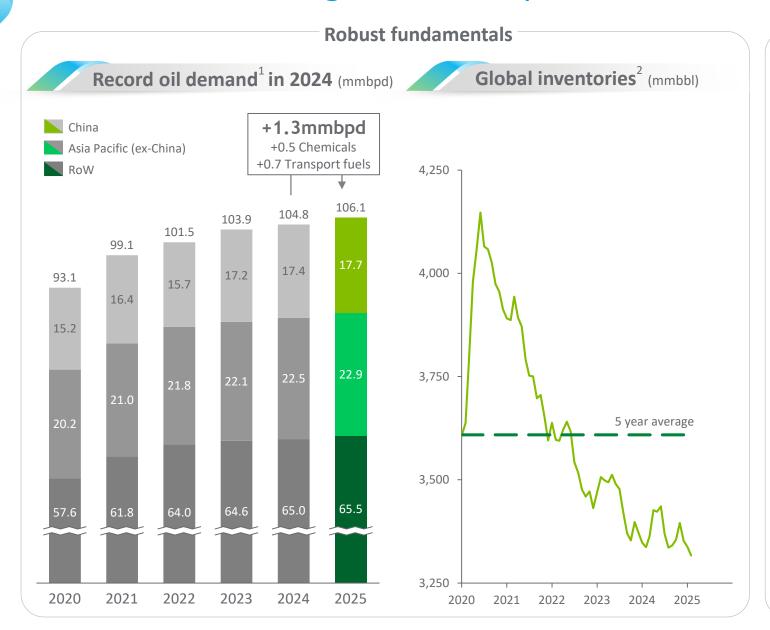




ROACE calculated on a 12 month rolling basis

^{2.} Compared with IOCs: bp, Chevron, ExxonMobil, Shell and TotalEnergies

Robust oil demand growth with positive outlook



Key takeaways

- 2024 record oil demand; +1.3mmbpd in 2025
- Asia driving oil demand (close to 60% of global demand growth)
- Fuels and petrochemicals continue to drive growth
 - Growing demand from Asia excluding China
 - > Jet fuel demand continues to recover
- Global inventories at 5-year lows
- Market exposed to geopolitical uncertainty and volatility
- Aramco ready for all scenarios
 - Well positioned with c.3mmbpd of available, flexible, low-cost, lower carbon intensity crude

^{1.} Due to rounding, the sum of China and Rest of the World may not agree exactly with the total oil demand; source from S&P 2. Including commercial and refinery, strategic petroleum reserves, and floating inventories; source from Kpler

Competitively advantaged and superior growth

Growth drivers

Incremental OCF / attractive upside

Crude

~3_{mmbpd}

Current spare crude capacity

- Readily available to capture demand
- Can be activated at limited cost

No additional capex required

• High incremental ROACE



+ \$12bn/1mmbpd

Incremental OCF¹

> 1 mmboed

> 60% sales gas production capacity growth² (2030)

Gas program

Up to 1 mmbpo

Incremental associated liquids³ (2030)

- · Capturing higher in-Kingdom gas demand
- Generates attractive and stable returns



+ \$9-10_{bn}

Incremental OCF⁴ in 2030

incremental associated liquids (2030)

Downstream

~ 4_{mmbpc}

Long-term LTC capacity

Upgrading portfolio and cash generation

High-value condensates and NGLs unlocked

- Equity-light, high crude placement strategy
- Additional benefits from SABIC synergies and transformation program



+ \$8-10_{bn}

Incremental OCF⁵ in 2030

New Energies **12**_{GW}

Equity renewables capacity (2030)

9mmtCO₂e

Up to 2.5 mmtpa

Blue ammonia production⁷ (2030)

- > Captures attractive growth opportunities
- Enables optimized and economic pathway towards further GHG emissions reduction

Transition minerals

Unlocking further value from upstream assets

- **Lithium** concentration up to **400ppm** in existing operation areas
- Encountered high concentrations of base metals

- > Lithium pilot project expected in 2025
- > Capitalizing on vast acreage and exploration resources

- and based on 2024 average Brent price, every 1mmbpd of spare capacity utilized could translate to \$12bn in incremental operating cash flow
- 2. Compared with 2021 sales gas production of 9.2bscfd. Subject to domestic demand and pre-FID projects not yet disclosed
- Compared with 2021 sales gas production of 9.2 because defined and gas production growth
 Compared with 2021 levels and conditional on materialization of demand and gas production growth

- Subject to future sales gas demand and liquids prices
- 5. Based on 5-year historical average refining and chemicals margins, expected upside from transformation programs and SABIG
- Target of construction completion
- 7. Target dependent on long term offtake at prices which make it commercially attractive

Gas: high growth with captive demand and attractive returns

Strong execution and delivery

- World-class project management expertise
- Mitigated supply chain & financial markets risks with support to contractors and supply chain partners

Projects delivered 2021-2024

- Completed Hawiyah Gas plant expansion and gas compression program
- Commissioned gas reservoir storage with 2bscfd peak reproduction¹
- Expanded Master Gas System Phase II adding capacity of 2.9bscfd

On-going & future projects

Conventional

- Tanajib Gas plant on track targeting completion in 2025
- Awarded EPC contracts for Fadhili gas plant expansion
- Maintained high reserves replacement ratio

Unconventional

- Jafurah Phase I on track targeting completion in 2025
- Awarded EPC contracts for Jafurah Phase II²

Gas network and distribution

Awarded contracts for expansion of MGS Phase III

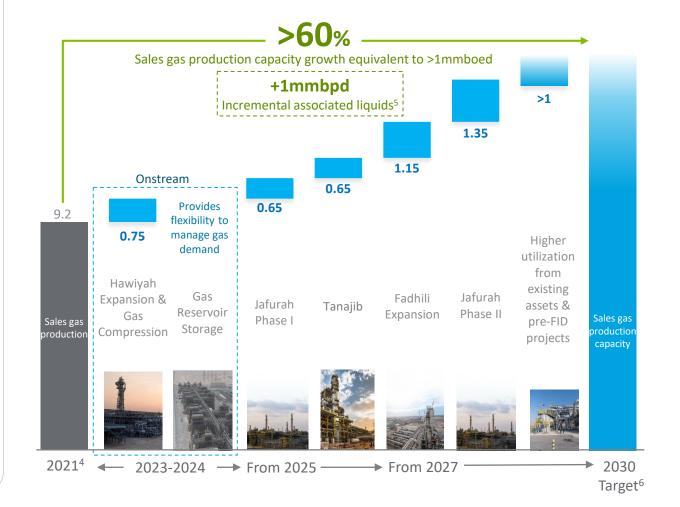
International LNG

• 7.5mmtpa LNG volumes³ from Mid-Ocean and other global LNG players



Incremental OCF in 2030

+ \$9-10_{bn}



^{1.} Gas Reservoir Storage annual average reproduction capacity is 1bscfd, with peak reproduction capacity of 2bscfd

^{2.} Jafurah Gas Plant Phase II is expected to achieve 1.35 bscfd production capacity by 2030 as the unconventional field ramps up

^{3.} Includes expected LNG volumes via MidOcean in near-term and the non-binding Heads of Agreements signed with other global LNG players

^{4. 2021} baseline of 9.2bscfd was actual sales gas production

^{5.} Up to 1mmbpd of incremental associated liquids based on sales gas production capacity growth

^{6.} Target subject to domestic demand and includes pre-FID projects not yet disclosed

Liquids: projects on track for production and value growth

Strong execution and delivery

Projects delivered 2021-2024

- Upgraded 11 oil facilities maintaining field production
- Completed & installed 128 offshore jackets and 43 production platforms
- Increased strategic East-West pipeline capacity to 7mmbpd
- Delivered multiple pipelines & tankage projects

On-going & future projects

- Major increments on track for 1.23mmbpd capacity addition
 - > Marjan to deliver world's largest offshore GOSP¹
 - > Zuluf is the 3rd largest oil increment for Saudi Aramco
- Maintained high reserves replacement ratio
- Maintaining spare capacity of 3mmbpd provides an opportunity to capture significant incremental cashflow

Rule of Thumb	
+/- 1mmbpd	+/- c.\$12bn net income per annum ²

On-going & future projects

Projects		Capacity	Progress	Onstream
Phase 1		25	Commissioning commenced	2024
	Dammam	mbpd	Production online	2025
	Marjan	300 mbpd	97% Completion	2025
	Berri	250 mbpd	85% Completion	2025
	Zuluf	600 mbpd	64% Completion	2026
	Phase 2 Dammam	50 mbpd	10% Completion	2027

¹ GOSP = Gas Oil Separation Plant

^{2.} Based on 2024 average oil price. Rule of Thumb is indicative, may change over time and may not be precise

Downstream: enhancing integration and products portfolio

Progress in 2024 leveraging global assets for value generation

Incremental OCF in 2030 + \$8-10bn

Capturing greater integration value

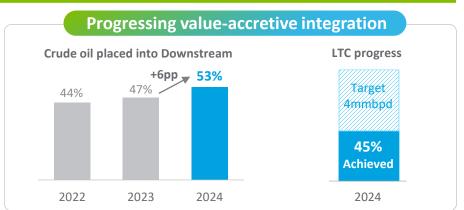
- 53% Aramco's crude utilized by Downstream
- Achieved 45% of long-term LTC target¹
 - > Greater capital efficiency with low-equity, high-placement strategy
 - > Shaheen² and Amiral³ on track for 2026 and 2027 start-up respectively

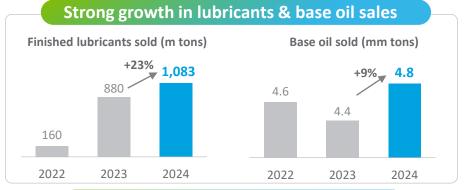
Growing marketing value

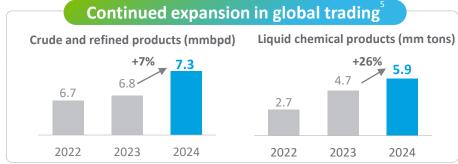
- · Acquiring short positions to generate further value from long refining and lubricant positions
 - > Strategic expansion with acquisitions of stakes in Esmax (100%) and GO Pakistan (40%)
 - > Signed definitive agreements to acquire a 25% equity stake in Unioil Petroleum Philippines
 - > Growing Valvoline lubricants market share; capitalizing on >17,600 global retail network4

Transforming trading capabilities

• Global traded volume expanding, wider product portfolio







^{1.} Target to increase capacity in petrochemical producing complexes to up to 4mmbpd by 2030

^{2.} S-OIL's Shaheen petrochemicals project with refinery-integrated petrochemical steam cracker of 3.2mmtpa capacity

^{3.} Petrochemical complex in Jubail with a capacity to produce 1.65mmtpa of ethylene and other industrial gases

Includes stations operated through affiliates and investments
 Average traded volumes

Saudi Aramco FY 2024 Re

Unlocking value from existing assets, leveraging competitive advantages

Transition minerals and base metals



Vast acreage and exploration resources

- > Cost advantages derived from Aramco's 90+ years of expertise, infrastructure and geological data
- > Expansion in adjacent business; leverages core strengths with low-cost operations
- > Competitor differentiation with absence of land acquisition costs







In-Kingdom Mining Joint venture Leveraging geoscience expertise

Focus on capturing high-value opportunities from advantaged position

- > High concentrations of lithium of up to 400ppm¹ and other base metals identified in existing areas of operation
- > Global lithium demand up 3x over past 5 years; CAGR² > 15% pa through 2035
- > Lithium pilots expected in 2025, proposed JV with Ma'aden, potential commercial production in 2027

Technology-driven competitive advantage for decades

Leveraging cutting-edge technology to maintain preeminence

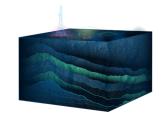
- > Sole operator of world's most concentrated, prolific upstream portfolio, deploying technology at scale
- > North Ghawar oil producing complex our 5th facility awarded WEF Global Lighthouse Network, only energy company with >3 such awards
- > 90+ years of propriety data from extensive geological and seismic surveys, 10bn data points collected every day to optimize performance

Technologies deployed and delivering value



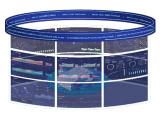
Advanced Petrophysical Prediction (PE.AI tool)

Reduces operational costs and rig standby charges by generating synthetic wireline logs in lieu of logging runs



Geosteering digitization

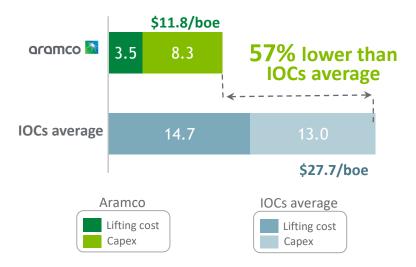
Optimizes well placement in most productive zones by increasing total reservoir contact and production



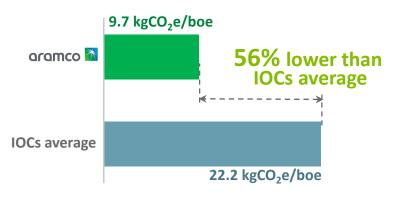
Global Optimizer

Integrating assets and trading capabilities with advanced digital solutions to maximize portfolio value

Lowest lifting cost and capital intensity amongst peers¹



Lowest upstream carbon intensity amongst peers²



^{1.} Compared with IOCs = bp, Chevron, ExxonMobil, Shell, TotalEnergies; IOCs average lifting cost and capex per barrel of oil equivalent based on FY2023 disclosures

^{2.} Upstream carbon intensity based on market-based approach scope 1 and scope 2 carbon emissions per boe; IOCs average upstream carbon intensity based on FY2023 disclosures

Technology leadership and value

Extending digital technology leadership to advanced AI deployment

- > Leveraging expertise to develop one of the largest industrial LLMs running on NVIDIA Superpods
- > Leading digital scale and integration with 420+ cases focused on digital & AI uses
- > Jafurah's additional proven gas and condensate reserves¹ from advanced modelling and AI adoption
- > Developing one of world's biggest AI inferencing data center², implementing first in-Kingdom Quantum computer³

Harnessing disruptive technologies leadership for advantaged growth

- > Collaborating with technology partners to deliver innovative solutions HORSE Powertrain
- > Increasing investments in lower carbon emissions technologies and solutions; total R&D⁴ up 64% over past 3 years
- > \$7.5bn⁵ Aramco Ventures fund, one of world's largest CVCs⁶, focuses on disruptive technologies

Technology Realized Value (TRV)⁷

> TRV captured: \$2bn in 2023; \$4bn in 2024

\$2-4bn

> Al digital solutions c.50% TRV in 2024



Three avenues for TRV generation



Capex avoidance



Opex avoidance



Revenue increase

Track record of **Reserves Replacement Ratio** >100%

Ahead of IOCs

^{1.} Resources estimated at~229 trillion scf of gas and 75 billion barrels of condensate

In partnership with Pasgal

Total R&D spending in 2024 of \$996mn compared with 2021 \$607mn. Includes Company in-Kingdom plus Global Research Centers, SASREF, Motiva, ATC, ASC, AOC and SAAC

^{7.} Independently-validated metric by a global 'Big 4' accountancy firm



2024 operational and financial performance

	2023	2024
Operational highlights		
Realized oil prices (\$/bbl)	83.6	80.2
Hydrocarbon production (mmboed)	12.8	12.4
Liquids (mmbpd)	10.7	10.3
Gas (bscfd)	10.7	10.8
Financial results \$Bn, unless otherwise ind		
Income statement		
Upstream EBIT	230.3	213.6
Downstream EBIT	5.6	(2.9)
Group net income ¹	121.3	106.2
Cash flow statement		
Operating cash flow	143.4	135.7
Capital investments ²	49.7	53.3
Free cash flow ³	101.2	85.3
Base dividend paid	78.0	81.2
Performance-linked dividend paid	19.7	43.1
Balance Sheet/other		
Balance sheet gearing ³	(6.3)%	4.5%
ROACE ³	22.5%	20.2%

FY 2024 versus FY 2023

- > Strong net income and free cash flows
 - Upstream EBIT reflects lower crude oil prices and volumes
 - Downstream EBIT affected by margin deterioration and \$3.1bn certain non-cash items¹ in 2024
- > Robust financial stability
 - Maintained strong balance sheet
 - Strong investment-grade credit rating
- > Attractive returns and distributions
 - Market-leading ROACE despite intensive capital investment
 - Sustainable and progressive base dividend up 4%

^{1.} Includes certain non-cash items of \$2.6bn (\$3.1bn pre-tax) in 2024 and \$1.9bn in 2023

^{3.} Please refer to www.saudiaramco.com/investors for a reconciliation of non-IFRS measures

Q4 2024 operational and financial performance

	Q4 2023 ¹	Q3 2024	Q4 2024 ¹
Operational highlights			
Realized oil prices (\$/bbl)	85.9	79.3	73.1
Hydrocarbon production (mmboed)	12.0	12.7	12.2
Financial results \$Bn, unless otherwise indicate			
Income statement			
Upstream EBIT	55.6	52.8	50.3
Downstream EBIT	(3.8)	(1.8)	(2.1)
Group net income	26.7 ²	27.6 ³	22.3 ⁴
Cash flow statement			
Operating cash flow	38.8	35.2	35.8
Capital investments ⁵	12.2	14.0	15.1
Free cash flow ⁶	26.8	22.0	21.6

Key quarterly highlights

- > Q4 2024 vs Q4 2023
 - Upstream EBIT down 10% despite 15% decline in oil prices, partially offset by higher volumes
 - Downstream EBIT affected by certain non-cash items⁴ of \$2.0bn
 - Resilient operating cash flow despite c.\$13 drop in crude oil prices
- > Q4 2024 vs Q3 2024
 - Robust Upstream EBIT down 5% despite 8% decline in oil prices and 4% decline in volumes
 - Downstream EBIT affected by certain non-cash items⁴ of \$2.0bn
 - Free cash flow resilient despite higher capex

6. Please refer to www.saudiaramco.com/investors for a reconciliation of non-IFRS measures

^{1.} Unaudited financials

^{2.} Includes certain non-cash items of \$1.5bn

^{3.} Includes certain non-cash items of \$0.9bn

^{4.} Includes certain non-cash items of \$1.7bn (\$2.0bn pre-tax)

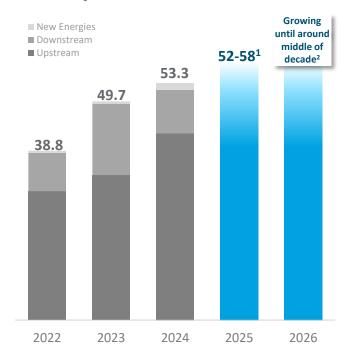
^{5.} Includes organic capital expenditure and external investments. External investments include acquisition of affiliates, net of cash acquired, additional investments in joint ventures and associates, and certain amounts recognized in net investment in securities and other assets and receivables

A robust financial framework with world-class distributions

Disciplined capital investments

- 2024 investments within guided range
- 2025 guidance of \$52-58bn, excluding around \$4bn of project financing¹
- Growth until around middle of decade and dependent on prevailing accretive investment opportunities

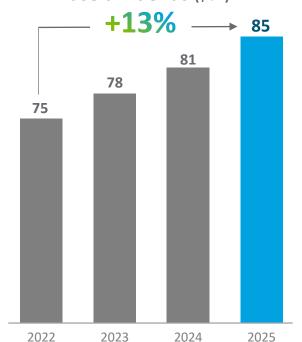
Capital investments (\$bn)



Clear distribution framework

- Sustainable and progressive base dividends provide downside protection
 - Base dividend of \$84.6bn³ anticipated in 2025, +4.2%
- PLD to share upside: 50-70% of surplus FCF⁴
 - \$43.1bn PLD paid in 2024; \$0.9bn³ expected in 2025

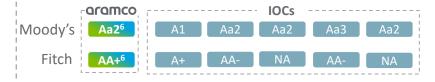
Base dividends (Sbn)



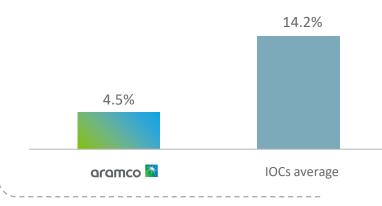
Strong balance sheet

- Smoothened debt maturity profile: issued bonds and Sukuk totaling \$9bn with various tenures
- Optimized portfolio: c.\$2.6bn from sales of Hadeed and Alba
- Highest credit ratings and the lowest gearing⁵

Highest credit ratings amongst peers



Lowest gearing amongst peers



- 1. Guidance excludes \$4bn of project financing which is expected over multiple years
- 2. Capital investments guidance is based on current set of opportunities; investment opportunities continually reviewed and future spend could change accordingly
- 3. Exact amounts and eligibility dates for the remaining base and performance-linked dividends to be declared in 2025 will be announced, if and when declared at the Board's sole discretion, after

 6. Assessed on stand-alone basis by Moody's and Fitch considering the Company's financial position and ability to fund commitments including growth capital plans, in accordance with the Company's dividend distribution policy
- 4. Free cash flow net of base dividend and other amounts including external investments
- 5. Compared with IOCs: = bp, Chevron, ExxonMobil, Shell, TotalEnergies



Aramco's attractive investor proposition delivers value through cycles

A Sustainable competitive advantages

Unique scale, proximity and full control of upstream assets

High flexibility and reliability; low cost¹, low depletion and lower emissions²

Downstream integration providing long-term placement and balanced product mix of fuels and chemicals

Leadership in technology

All Value-focused growth

Capturing growth in value chain and new energies

Delivering significant and accretive investment program

Localization of supply chain

Financial strengths

World-leading profitability and cash flows³

Robust balance sheet and strong investment-grade credit rating⁴

Fiscal discipline with clear cash flow allocation priorities

Well-positioned to maximize long-term value

World's need for affordable, reliable and more sustainable energy

Continued investment to meet future demand

Strategy supports an orderly energy transition

Enhanced distributions: sustainable and progressive base dividend and performance-linked dividend to share upside⁵

5. Dividends are subject to the Board's discretion and declared in accordance with the dividend distribution policy

^{1. &#}x27;Low cost' refers to our low lifting cost and capital expenditures per barrel of oil equivalent produced, based on 2023 figures

^{2. &#}x27;Lower emissions' refers to Aramco's 2023 Upstream carbon intensity associated with oil production

Based on 2023 reported net income and free cash flow

^{4.} Assessed on standalone-basis by Moody's and Fitch



Glossary and upcoming reporting dates

Glossary					
bbl	Barrels of crude oil, condensate or refined products	MGS	Master Gas System		
boe	Barrels of oil equivalent	MoU	Memorandum of Understanding		
Capital	Capital expenditure and external investments including acquisition of affiliates, net of cash		Performance-Linked Dividends		
	acquired, additional investments in joint ventures and associates, and certain amounts recognized in net investment in securities and other assets and receivables	PV	Photovoltaic solar facility		
CCS	Carbon capture and storage		Return on Average Capital Employed.		
CAGR	Compounded annual growth rate	ROACE	Non-IFRS measure, please refer to Non-IFRS measures reconciliations and definitions section in		
EBIT	Earnings (losses) before interest, income taxes and zakat		the Interim Report for further details		
EPC	Engineering, procurement, and construction SABIC		Saudi Basic Industries Corporation, a subsidiary of Aramco		
FCF	Free Cash Flow, calculated as net cash provided by operating activities less capital expenditures	Units:			
FID	Final Investment Decision		Million barrels of crude oil, condensate or refined		
GOSP	Gas-Oil Separation Plant	mmbbl	products		
GW	Gigawatts	mbpd	Thousand barrels per day		
Hadeed	The Saudi Iron and Steel Company		Million barrels of oil equivalent		
НоТ	Heads of Terms		per day		
IOC/Peer	Five largest International Oil Companies (bp, Chevron, Exxon, Shell, TotalEnergies)	mmbpd	Million barrels of oil per day		
LLM	Large-Language Model	mmtCO2e	Million metric tons of carbon dioxide equivalents		
LNG	Liquefied Natural Gas	mmtpa	Million tonnes per annum		
LTC	Liquids to Chemicals	m tons	Thousand tonnes		
Ma'aden	The Saudi Arabian Mining Company	mm tons	Million tonnes		
MidOcean &	Additional investment in MidOcean in connection with MidOcean Energy's purchase of an additional 15% interest in Peru LNG (PLNG). This increased MidOcean Energy's stake in PLNG from 20% to 35%	pa	Per annum		
Peru LNG deal		ppm	Parts per million		

Reporting dates¹

Sunday & Monday, May 11th & 12th, 2025

Sunday: Q1 2025 Tadawul Results Monday: Q1 2025 Earnings Call

Tuesday, August 5th, 2025

H1 2025 Results & Earnings Call

1. Expected dates, subject to change

